

## Challenge:

- Maximise reduction of post-merger transportation cost
- Zero impact on delivery service
- Assure continued EDI-data transfer

## Results:

- 1 mio € reduction in transportation cost
- Minimal disruption of delivery service
- Continued EDI-connection
- Documented script for future tenders

## Actions:

- Interviewing of relevant stakeholders to clearly understand challenges, and determine boundaries
- Understand customer delivery requirements, and analysis of shipping and shipping cost data
- Create tender package and send to shortlisted carriers
- Analyse and scrutinise tender results
- Select go-forward carrier(s) and sign contract
- Implement EDI-connection
- Support Go-Live and track savings